



FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT
12000 Government Center Parkway, Suite 427
Fairfax, Virginia 22035-0013

www.co.fairfax.va.us/dpsm

V I R G I N I A

Telephone: (703) 324-3201 Fax: (703) 324-3228 TTY 1-800-828-1140

DEC 13 2002

AMENDMENT NO. 3

SUBJECT: Wireless Communication Services

CONTRACTOR

VENDOR CODE

CONTRACT NO.

AT&T Wireless Services
11710 Beltsville Drive
Beltsville, MD 20705

B161222067-01

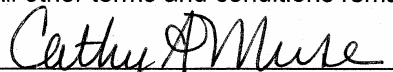
BL01-405484-39A

By mutual agreement, Contract BL01-405484-39A is amended, effective immediately, as per the following:

This amendment provides for the addition of TDMA voice rate plans and phones, GSM voice rate plans and phones, GPRS data rate plans and equipment and Blackberry equipment.

(Ref. AT&T Wireless Services attached Request for Amendment dated September 13, 2002.)

All other terms and conditions remain the same.


Cathy A. Muse, CPPO
Director/County Purchasing Agent

DISTRIBUTION:

Assistant Buyer – Team 2

Contractor

Department of Finance – Accounts Payable Section

DIT – Telecommunications Branch – Cleathan Lewis

Contract Administrator - KCS

FCPS – Supply Operations



AT&T Wireless Services
11710 Beltsville Drive
Beltsville, MD 20705

September 13, 2002

Proposed AT&T Wireless Services modifications to Fairfax County Wireless Telecommunications Contract

Fairfax County Government
12000 Government Center Parkway
Fairfax, VA 22035
Attn: Cleathan Lewis

Re: Fairfax County Contract # IFB01-405484-39

Mrs. Lewis:

AT&T Wireless Business Services would like to amend our portion of the contract to include **new** TDMA voice rate plans and phones, GSM voice rate plans and phones, GPRS data rate plans and equipment and Blackberry equipment. To better keep you and all C.O.G. entities informed on up to date information on pertaining to this contract, we developed a custom web-site as a resource on the services. Following are items that we would like to update and add:

Equipment:

New TDMA equipment: see website

New GSM equipment: see website

New GPRS equipment: see website

New Blackberry equipment: see Attachment 1

(For more general info. go to: <http://www.attws.com/blackberry>)

Website -

https://www.attws.com/ebwp/restricted/select_account_group.jhtml?VECTOR=448a855791cf2a6f&TOKEN=9926837755b6c567e99836cdd48a94b83594748292f3537d60f3779a9aff40f8b2bfd7a3749c5c0b

Monthly Rate plans:

See Attachment 2

Attachment 1**AT&T Wireless Business Solutions - BlackBerry™****The Solution for Fairfax County's Mobile Professionals**

It's a proven fact that real-time access and management of corporate information increases the productivity and effectiveness of employees whether they are on the road or in the office. The BlackBerry™ Wireless Handheld provides the unique combination of e-mail and phone functionality:

- Real-time access to your corporate e-mail through Microsoft® Exchange®
- Supports automatic PC synchronization with leading desktop software
- Personal organizer with a calendar, address book and task list
- Java™ based and Java™ enabled for custom or third party application support
- Voice Functionality

Advance Security Features

- Triple DES encryption technology through the BlackBerry™ Enterprise Server installed behind the corporate firewall
- Authentication and encryption through the AT&T Wireless GSM/GPRS network

AT&T WIRELESS BlackBerry™ Solution Configuration and Pricing

BlackBerry™ Wireless Handheld	SKU No.	Unit Price	Quantity	Price*
BlackBerry™ 5810 Voice Capable Handheld (includes headset)		\$349		
Start of Service Fee (per device subscription)		\$36		
AT&T Wireless Data Plans	SKU No.	Monthly Service Charge	Quantity	Price*
Basic – 3MB Included		\$39.99		
Premium – 6MB Included		\$49.99		

Additional Products, Services, Related Accessories & Options

Products, Services and Options Selected	SKU No.	Unit Price	Quantity	Price*
BlackBerry™ Enterprise Server Software for Microsoft Exchange (CD). Includes 20 client access licenses		\$2,999		
BlackBerry™ Client Access License (10 pack) for MS Exchange.		\$490		
BlackBerry™ Enterprise Server Software Upgrade Assurance for MS Exchange (per BES) – 1 year term		\$450		
BlackBerry™ Client Access License Upgrade Assurance for MS Exchange (per 10-pack) – 1 year term		\$75		
Installation Services (per BlackBerry Enterprise Server)		\$2,999		
BlackBerry™ CLA Rapid Charger		Included		
BlackBerry™ AC Rapid Charger		Included		
BlackBerry™ SIM Tray (10-Pack)		Included		
BlackBerry™ 5810 Cradle		Included		
BlackBerry™ Headset		Included		
BlackBerry™ 5810 Swivel Holster		Included		
AT&T Wireless Basic additional data usage in Home Coverage Area (charged by the kilobyte at \$0.0065)		\$6.67 per MB		
AT&T Wireless Premium additional data usage in Home Coverage Area (charged by the kilobyte at \$0.0048)		\$5 per MB		
AT&T Wireless Roaming Data (US Domestic and Canada) (Charged by the kilobyte at \$0.01270)		\$13 per Megabyte		



TDMA Voice Price Plans for Fairfax County Contract

	Monthly Access	Incl. Mins	Additional Cost/Min.	Mobile to Mobile*	National Roaming	LD Charges	
Local Calling Plans	\$9.99	0	\$0.11	N/A	\$0.69	\$0.11	Flat Rate Plan
	\$16.99	60	\$0.40	N/A	\$0.69	\$0.20	These plans offer buckets of minutes in our expanded local area. For the Balt/Wash market, our no roaming area spans from Richmond, VA to Boston, Mass. * Mobile to Mobile Monthly Service Charge \$4.99 up to 500 minutes \$9.99 up to 1000 minutes
	\$29.99	280	\$0.40	Available	\$0.69	\$0.20	
	\$39.99	452	\$0.40	Available	\$0.69	\$0.20	
	\$49.99	675	\$0.35	Available	\$0.69	\$0.20	
	\$69.99	920	\$0.35	Available	\$0.69	\$0.20	
	\$99.99	1380	\$0.30	Available	\$0.69	\$0.20	
	\$149.99	2300	\$0.30	Available	\$0.69	\$0.20	
	\$199.99	3450	\$0.25	Available	\$0.69	\$0.20	
Regional Calling Plans	\$29.99	115	\$0.40	N/A	\$0.69	0	These plans offer buckets of minutes with an expanded no roaming area from Virginia to Maine and also offer no LD charges to all 50 states from the home area.
	\$39.99	200	\$0.40	N/A	\$0.69	0	
	\$49.99	402	\$0.35	N/A	\$0.69	0	
	\$69.99	575	\$0.35	N/A	\$0.69	0	
	\$99.99	1035	\$0.30	N/A	\$0.69	0	
	\$149.99	1750	\$0.30	N/A	\$0.69	0	
Digital One Rate	\$59.99	450	\$0.35	Available	N/A	N/A	These plans offer flat rate pricing in all 50 states, wherever wireless service is available, not just in metropolitan areas. No other charges apply, such as roaming or LD.
	\$79.99	650	\$0.35	Available	N/A	N/A	
	\$99.99	900	\$0.25	Available	N/A	N/A	
	\$119.99	1100	\$0.25	Available	N/A	N/A	
	\$149.99	1500	\$0.25	Available	N/A	N/A	
	\$199.99	2000	\$0.25	Available	N/A	N/A	
National Network Plans	\$34.99	300	\$0.40	Available	\$0.69	\$0.20	These plans offer no roaming or long charges when on the AT&T Wireless National Network.
	\$49.99	500	\$0.40	Available	\$0.69	\$0.20	
	\$74.99	1000	\$0.40	Available	\$0.69	\$0.20	
	\$99.99	1300	\$0.40	Available	\$0.69	\$0.20	
	\$149.99	2200	\$0.40	Available	\$0.69	\$0.20	
	\$199.99	3200	\$0.40	Available	\$0.69	\$0.20	
Pooled Rate Plans	\$39.99	300	\$0.40	200	\$0.60	\$0.20	The Pooled minutes plan offers pooling of minutes in user group (2 min./1000 max.) Pools include Anytime Minutes in the Greater DC/Baltimore Calling Area plus M2M min. in a subset of this calling area
Group Calling	\$49.99	402	\$0.30	N/A	\$0.60	\$0.10	Group Calling plans offer unlimited airtime between all phones on an account and outgoing calls to 5 landline numbers in the Group Calling footprint. Included minutes are for all other calls.
	\$69.99	575	\$0.25	N/A	\$0.60	\$0.10	
	\$89.99	920	\$0.20	N/A	\$0.60	\$0.10	
	\$119.99	1380	\$0.20	N/A	\$0.60	\$0.10	

International Rate Plans also Available

Text Messaging, Paging, Caller ID, Voicemail, Call Waiting, Call Forwarding, and 3Way Calling are included with all rate plans above.